

# World oilseed and product markets: Prospects for the coming decade

**Stephan Hubertus Gay, OECD**

2018 China Agricultural Outlook Conference

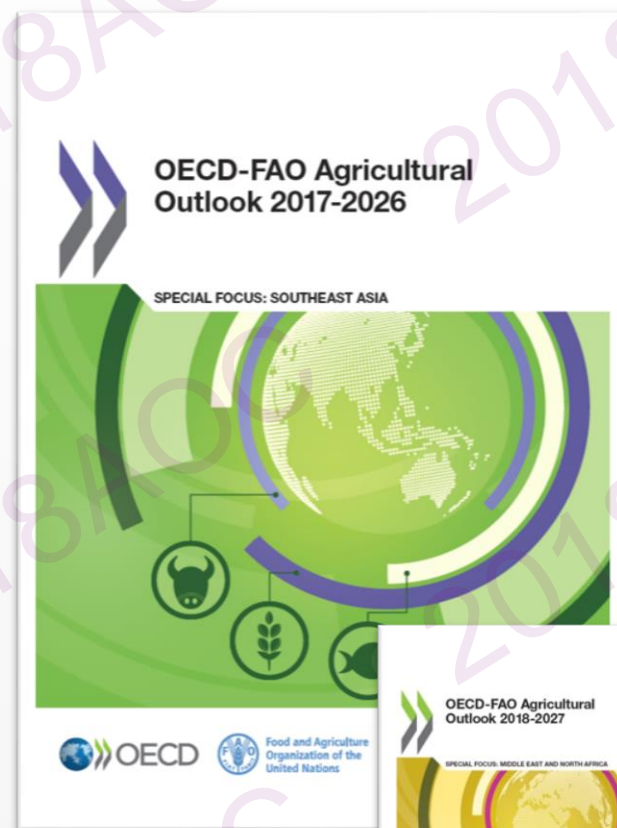
20-21 April 2018; Beijing

# Outline

1. OECD-FAO Agricultural Outlook
2. Outlook for oilseeds and products
3. Uncertainties

# OECD-FAO Agricultural Outlook

- Joint OECD-FAO report published annually in June/July
- 10 year horizon
- Model based projection validated through global expert consensus
- Major commodities
- Global coverage
- Special theme chapter 2017: Southeast Asia
- Special theme chapter 2018: Middle East and North Africa



# Oilseed complex: oilseeds

- soybeans
- rapeseed (canola)
- sunflower seed
- groundnuts (peanuts)

Other Oilseeds

- cottonseed
- coconut (copra)
- palm
- palm kernel

# Oilseed complex: oilseeds

Vegetable oil  
and  
Protein meal

- soybeans
- rapeseed (canola)
- sunflower seed
- groundnuts (peanuts)
- cottonseed
- coconut (copra)
- palm
- palm kernel

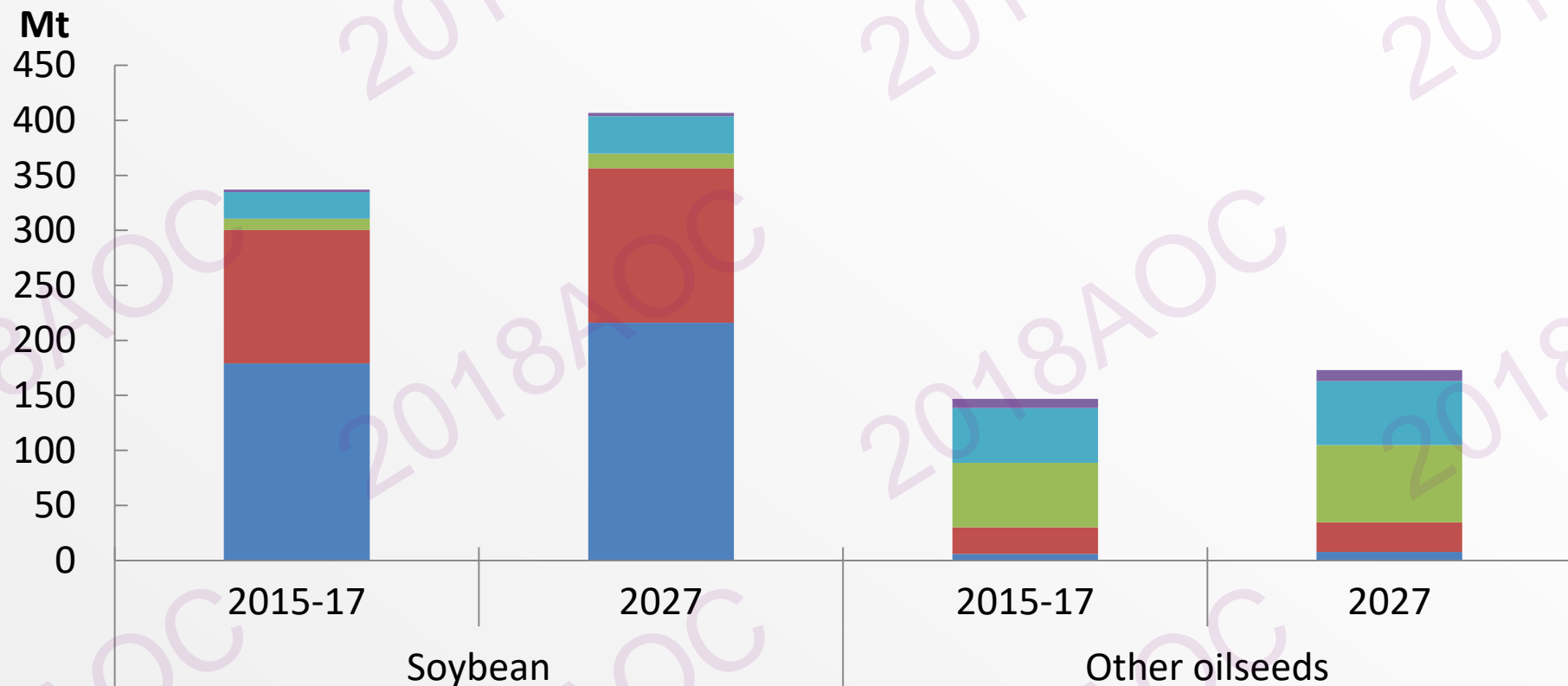
Oilseeds meal  
and oil

# Current Situation

- Soybean output declined in 2017/18
  - El Niño compensatory production tapered off
  - Harvests from S. America and India below expectation due to weather
  - Brazil, China, Canada production up
- Soybean demand weaker given China's destocking of maize
- Protein meal demand as livestock feedstock remained stable
- Vegetable oil output greater
  - Demand for biodiesel levelling off
  - Per capita food demand growing globally

# Production of soybeans and other oilseeds

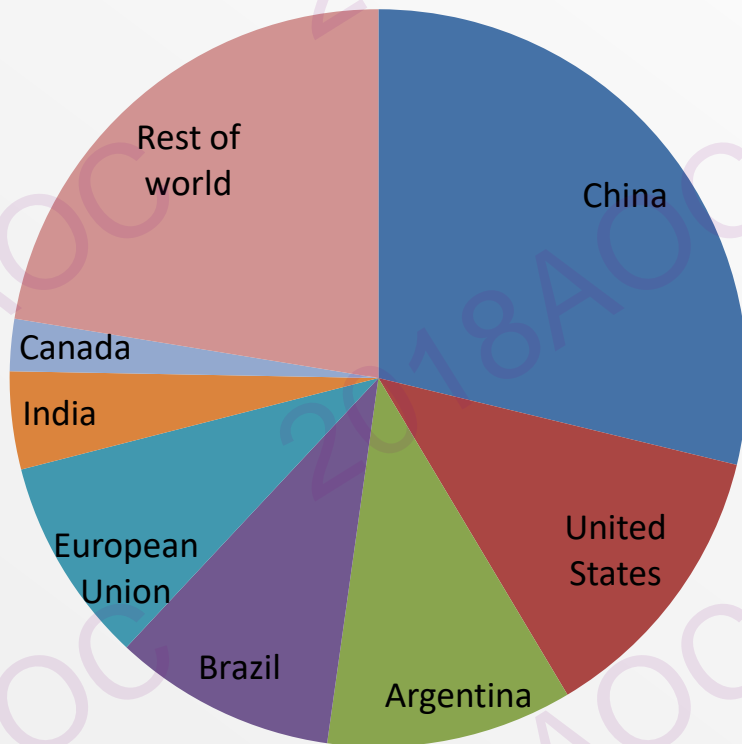
■ Latin America and Caribbean ■ North America ■ Europe ■ Asia and Pacific ■ Africa



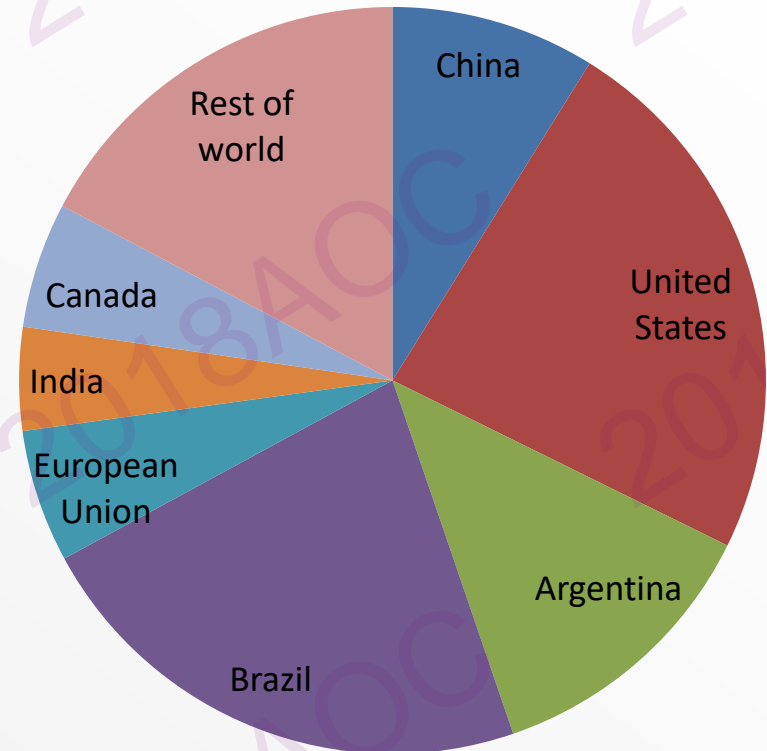


# Global oilseed crush – China is main crusher but not main producer

## crush



## production

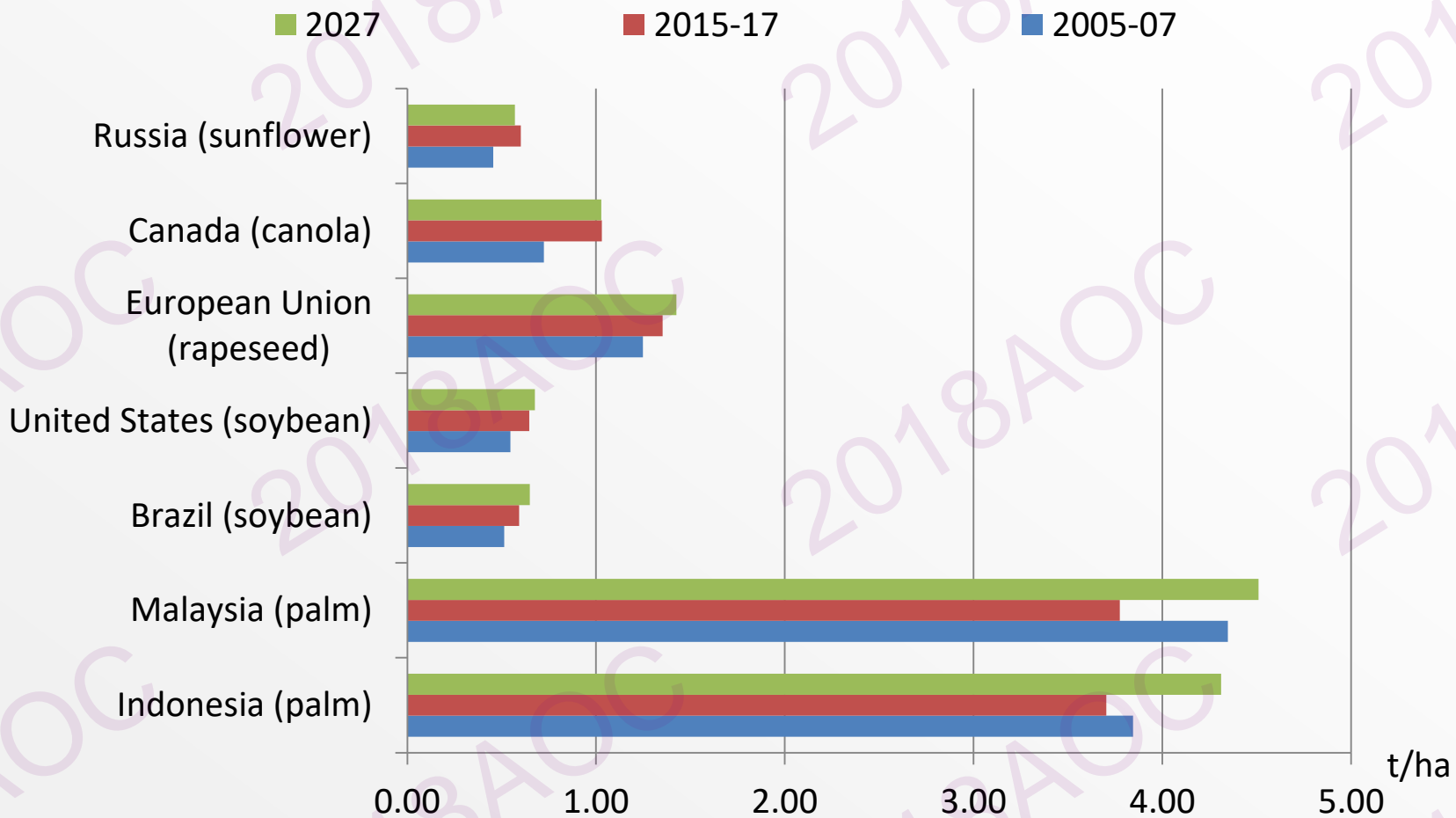




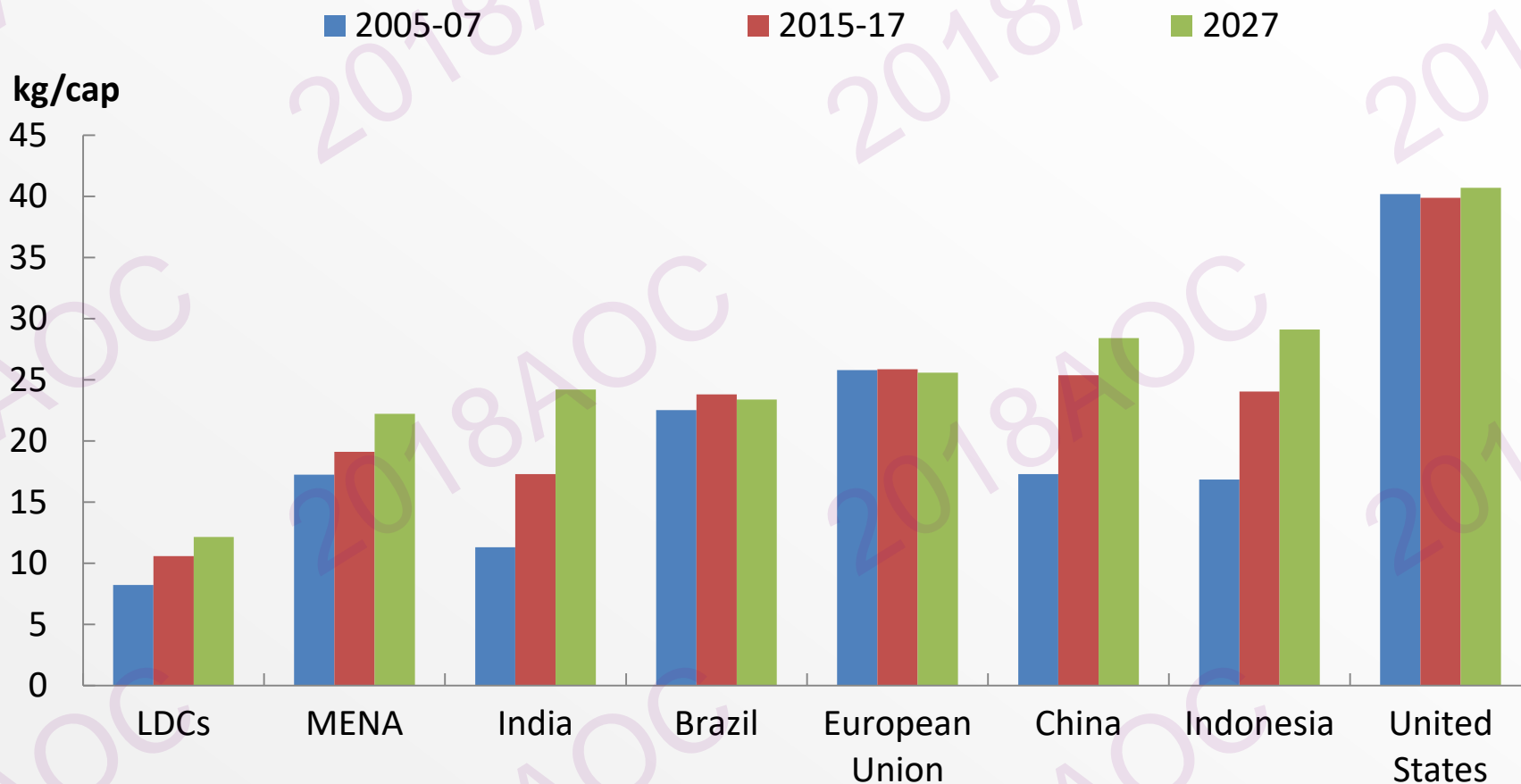
# Protein meal consumption and animal production: Growth over outlook (2027 vs. 2015-2017)



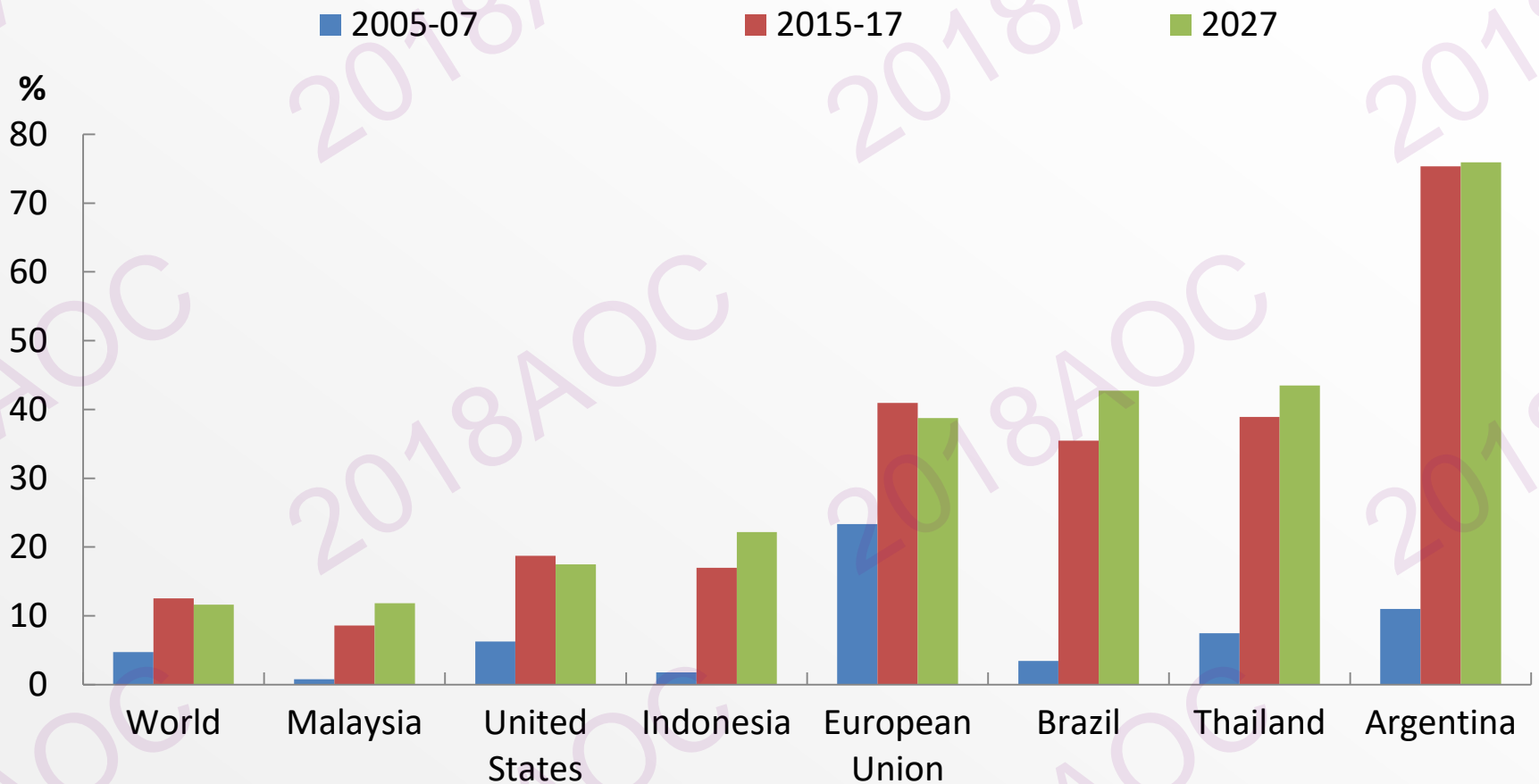
# Vegetable oil production per hectare much higher for palm oil than for oilseeds



# Levelling off of per capita food availability of vegetable oil

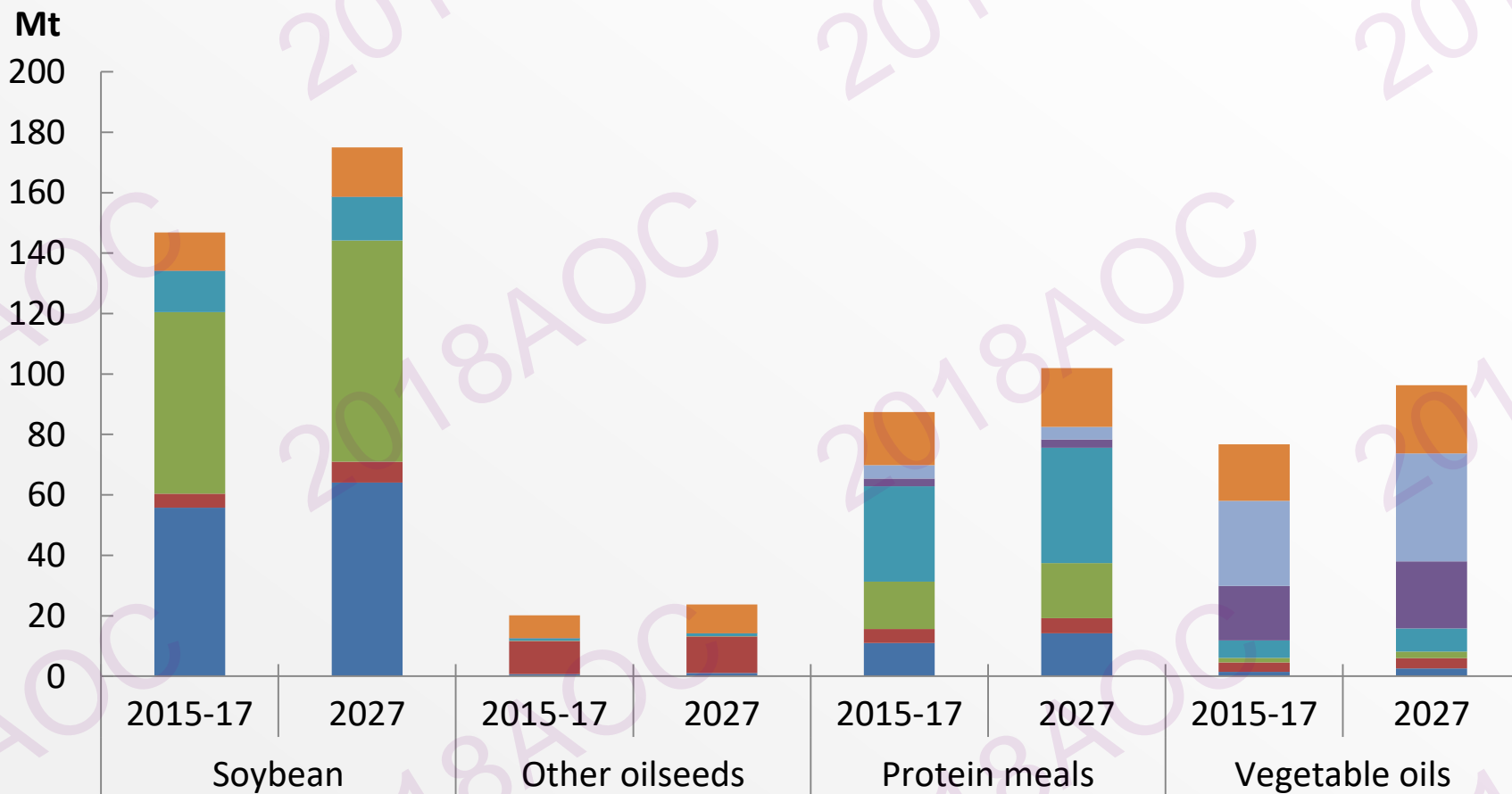


# Vegetable oil share in biodiesel: Global decline but growing in emerging markets

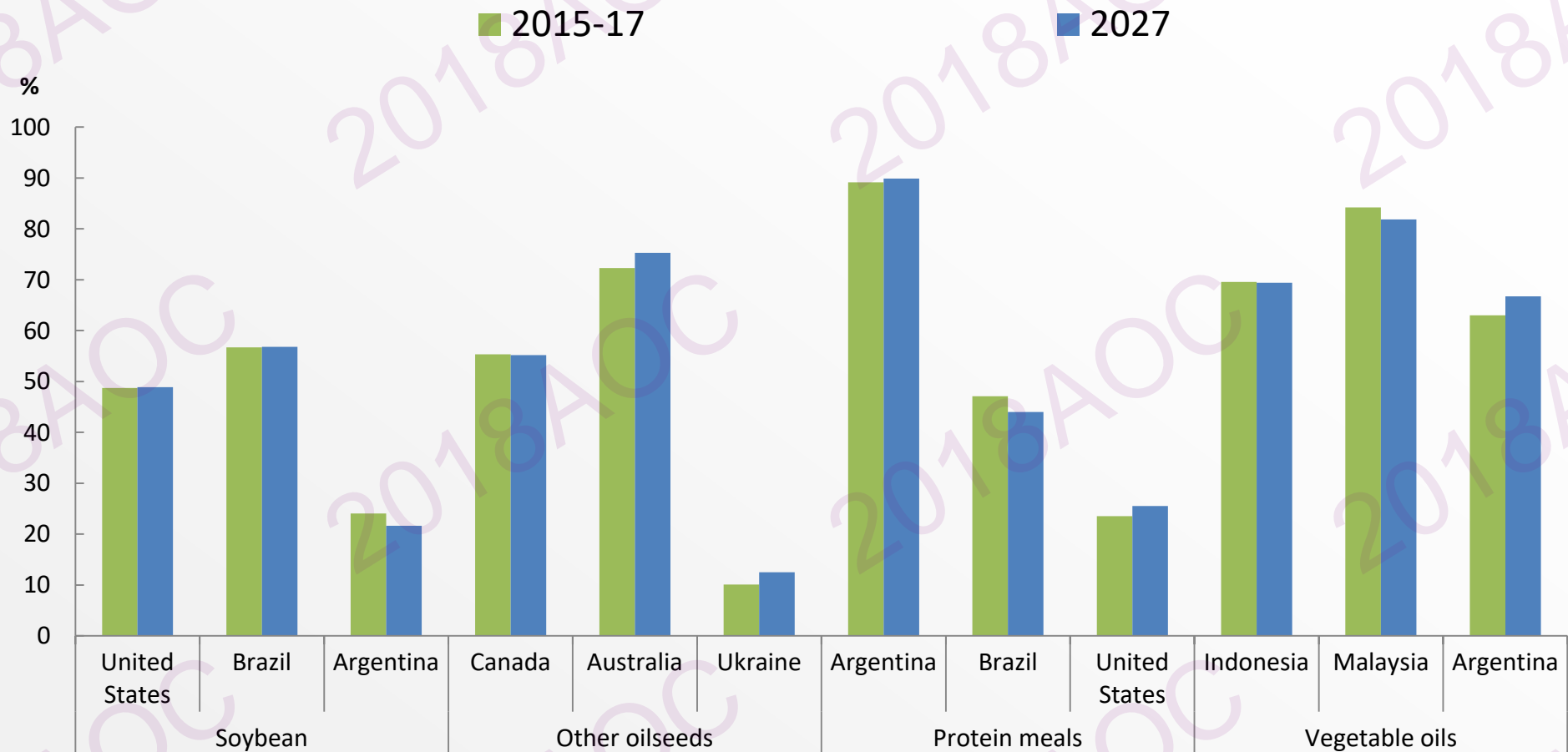


# Concentration of exports: the Americas and Southeast Asia dominate

■ United States 
 ■ Canada 
 ■ Brazil 
 ■ Argentina 
 ■ Malaysia 
 ■ Indonesia 
 ■ Rest of the World



# Share of exports in production in the main three exporting countries



The figure only shows the direct share of exports and does not include the export of further processed products, which would lead to higher exports shares.

# Uncertainties

- Covariance between weather and global output high given concentration of production in few regions
- Prices of competing commodities will affect land allocated to soybean, demand for protein meal
- Growing importance given to sustainable production; environmental policies, certifications will condition production approaches and levels
- Vegetable oil output growth assumes palm oil productivity will expand
- Changes in trade regimes can alter trade flows and even market balances



Visit us at  
**[www.agri-outlook.org](http://www.agri-outlook.org)**

**For inquiries or further information, please contact:**

Hubertus Gay

[tad.contact@oecd.org](mailto:tad.contact@oecd.org)

Trade and Agriculture Directorate  
(OECD)



Holger Matthey

[EST-Projections@fao.org](mailto:EST-Projections@fao.org)

Trade and Markets Division  
(FAO)



Food and Agriculture Organization  
of the United Nations